COVID-19 CONSUMER RESEARCH WAVE 130 EXECUTIVE SUMMARY

JANUARY 6 - 8, 2023







INTRODUCTION

The executive summaries on the pages that follow provide insight into current consumer attitudes and behavior and can be used to help navigate the changing industry landscape. We hope this information proves useful to you and your team as you address these changes in real time and strategize for your next moves.

As always, we are here to help. Please don't hesitate to contact us with any questions you may have.

Positively,

Ryan Linder + The Stagwell Family Global Chief Marketing Officer, EVP

Stagwell and The Harris Poll have partnered to conduct research to monitor the pulse of the American Consumer.





INTRODUCTION

WAVE 130 INTRODUCTION

The following research was conducted between January 6 - 8, 2023 by The Harris Poll. Fielded among a nationally representative sample of 2,002 U.S. adults, the newest research demonstrates how consumers' perceptions are

rapidly shifting as new developments emerge.



Section:

Topic: WHAT TECH DAZZLED US? THE **REPORT FROM THE CES FLOOR**

Introduction:

Last week, Harris Poll headed to Las Vegas for CES (Consumer Electronic Show), where we saw some fascinating tech, from robot lawnmowers to smart pee strips (you didn't know you needed both, right?). Let's take a look at some things that caught our attention on the floor:

Jackery Solar's recharging panels for EVs (who needs a recharging station?)

Delorean's forward (instead of back) to the future electric concept car

EV hydrofoil speedboat - sustainable and Tesla-fast <u>Candela's</u>

Ottonomy.IO autonomous delivery robots

Richtech Robotics robot baristas/bartenders

Italdesign's horizontal/vertical mobility housing/car pods

Yarbo autonomous lawnmower and snowblower

Tech Pets: Robot cats and an Al Aquarium

• Also, one of my favorite start-ups is <u>Vivoo</u>, an at-home urine test kit/app. Its machine learning technology remotely analyzes a user's peed-on test strip to serve up custom 'wellness' insights then and there, offering recommendations across a range of areas such as nutrition and biological function.

• And extending beyond convenience into health, Watchmaker Citizen, BHeart, and Nowatch all announced new health wearables that claim to pay close attention to one's mental well-being. As a Harris Poll/<u>APA</u> study details, an essential endeavor is that stress has been rising in the US due to political divisiveness, inflation, and the lingering pandemic.

Implication:

The best tech was focused on home, transportation, and health and wellness. And robots are going from theoretical to practical. Great to see Stagwell and The Harris Poll team doing such a great job on the ground! If you're interested, we'll host a virtual edition of our popular floor tours on 1/18 from 12:30-1:30 PM ET. RSVP <u>here</u>.



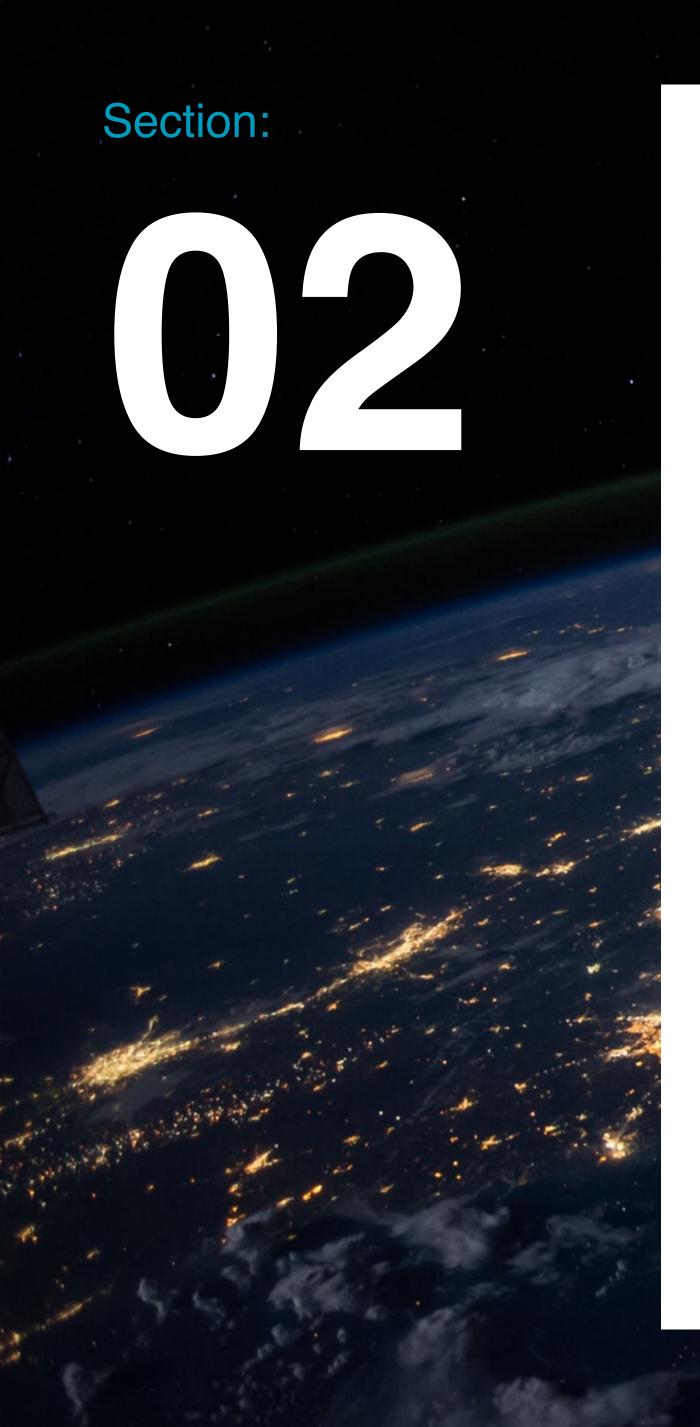












Topic:

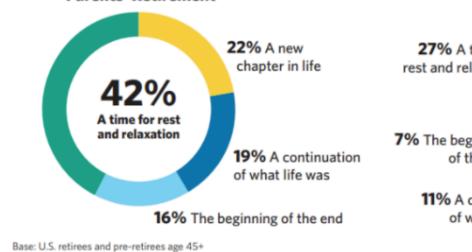
RETIREMENT IS A JOURNEY, NOT A **DESTINATION: EDWARD JONES-AGE WAVE-HARRIS** POLL

Introduction:

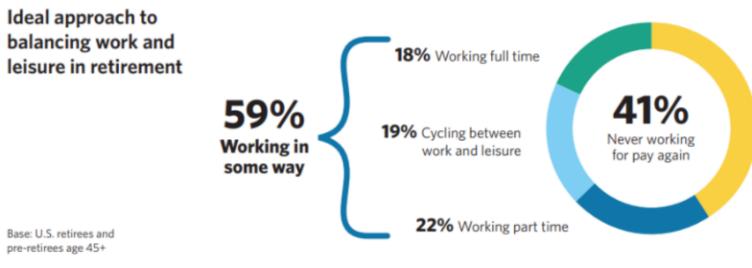
In partnership with Edward Jones and Age Wave, as covered by Market Watch, we find that retirement today is no longer a destination; it's a new journey, a whole new chapter of life.

• Not your parents' retirement: Over half of pre-retirees and retirees ages 45 and older say that retirement today is best described as "a new chapter in life," more so than "a time for relaxation," which they tell their parents' retirement as:

What best describes your parents' generation's retirement vs. retirement today? **Parents' Retirement Retirement Today** 22% A new 27% A time for chapter in life rest and relaxation 55% 42% A time for rest A new and relaxation chapter in life 7% The beginning 19% A continuation of the end of what life was 11% A continuation of what life was **16%** The beginning of the end



- Today's retirees are reengaging with life, not retreating: Half of the retirees surveyed say they are actually "reinviting themselves in their retirement," particularly women (53% v. men: 47%), and nearly threequarters (72%) say they are now "able to realize their hopes and dreams."
- The new work rules of retirement: It appears that in the future, retirement activities will increasingly include work, be it part-time, cyclical, or even fulltime:

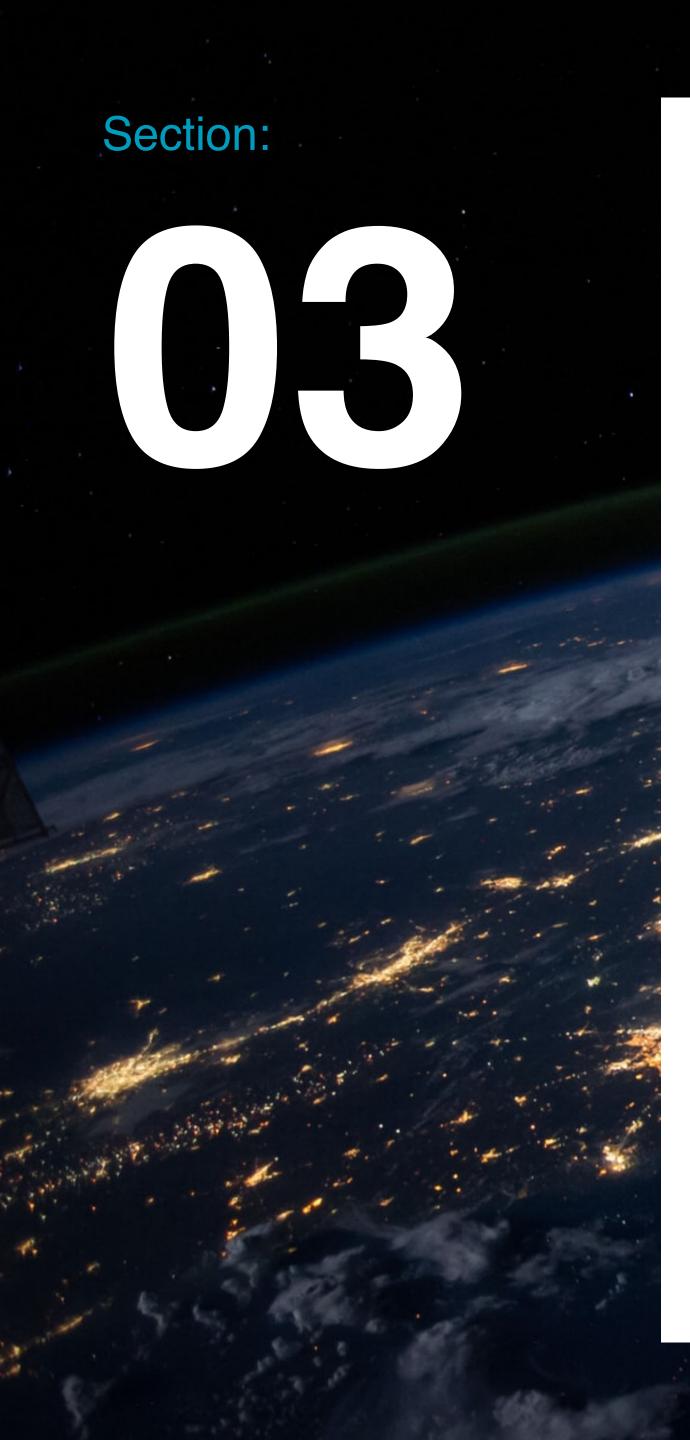


• Retirement isn't without some worries, as numbers of pre-retirees and retirees ages 45+ are worried about their physical health, healthcare costs, unexpected expenses, and economic conditions in retirement (49%, 34%, 32%, 32%, respectively).

Implication:

There is a warning here for younger Americans, as the retirees surveyed started saving at an average age of 38, but in retrospect, they say they should have started saving nearly a decade earlier, at 29.





Topic: TRADITIONAL **OFFICES**/ **WORKLIFE ARE AS OUTDATED AS TYPEWRITERS:**

Introduction:

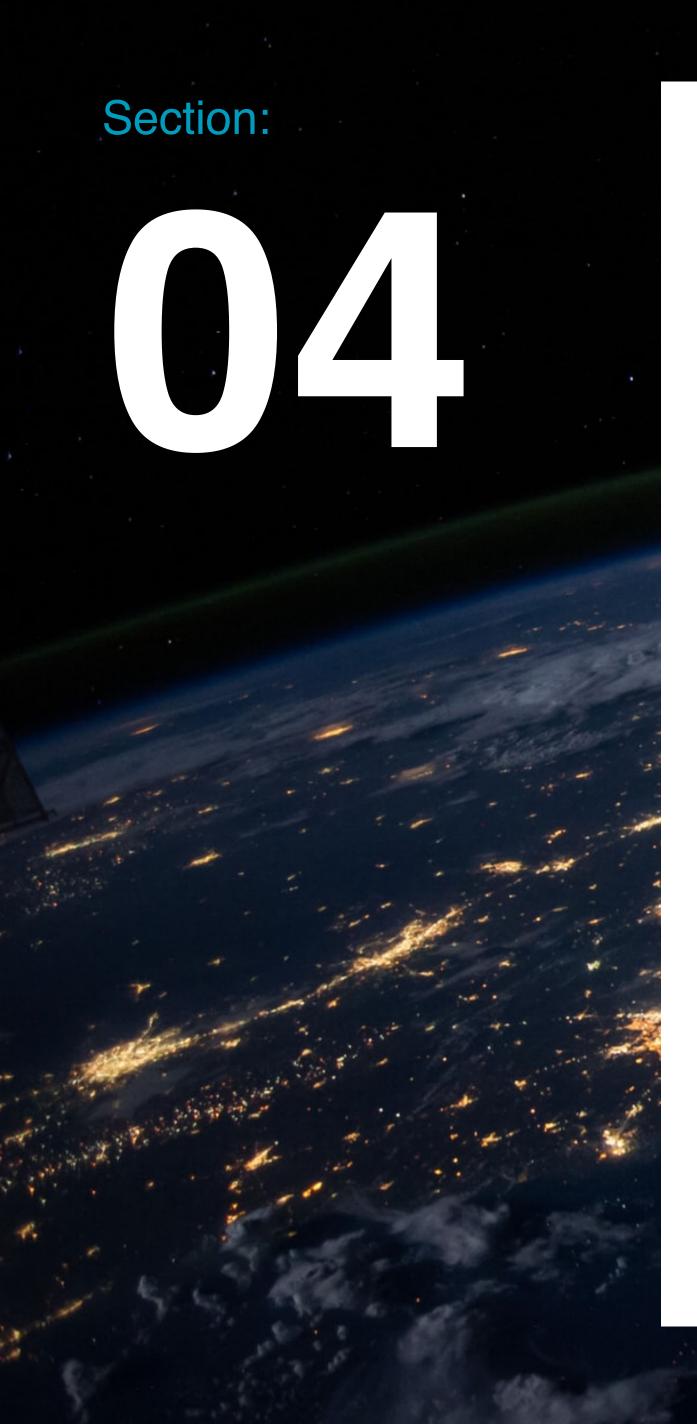
In an op-ed for USA Today, Rich Barton, the CEO and co-founder of Zillow, featured Harris Poll data to detail how workers don't want to return to the office, leaving the traditional offices as anachronistic as the "mad men" of a bygone era.

- Nearly three-quarters (73%) of remote and hybrid workers say they would probably find another remote or hybrid job if their company forced them to work from the office full-time.
- Hiring managers agree that remote work is staying: In a recent survey with Express Employment Professionals, as covered by <u>HR Dive</u>, over 8 in 10 (82%) hiring managers at companies that worked remotely during the pandemic had plans to continue to allow staff to perform their duties offsite in part as 6 in 10 (59%) said remote work had a positive impact on their organizations.
- So what else is outdated? Five-day work weeks: In a poll with Grid, we found that three-quarters of Americans (73%) believe they'd **be more** productive in their job if they worked four days instead of five (v. less effective: 27%).

Implication:

The traditional office, in three words, is pale, stale, and male. Over half (52%) of Black and (50%) Women professionals say working from home is better for advancing their careers than the office (vs. 42% of Men). Home is where they feel more ambitious (Black 63%, Women 58%), and (72%) can speak their minds more freely. But last Summer, (55%) of America's interns (Gen Z) said being in often empty spaces and supervised at a distance by largely remote manatees left them feeling they'd missed out on an adulting rite of passage. Instead of abandoning it, reinvent it as continuing education, crowd-sourcing ideas, and mentoring. Make the office a destination-driven event space with goals and purpose, not a place to waste time and money doing email.





Topic: THE SCREENING GAP IN WOMEN'S HEALTH: BD-HARRIS POLL

Introduction:

A BD-Harris Poll covered by Politico reveals a significant gap in women's knowledge of cervical cancer causes and means of prevention.

Background: Despite being one of the few cancers almost entirely preventable, according to the American Cancer Society (ACS), every year in the United States, 14,000 women are diagnosed with cervical cancer, and more than 4,000 women die from it.

- While 9 in 10 women (91%) feel knowledgeable about women's health in general, fewer report being knowledgeable about what ages women should get a pap test (unaware: 81%) or HPV test (unaware: 51%).
- And the study found that two-thirds (67%) were **unaware that almost all** cervical cancers are caused by HPV.
- Women are delaying screenings: Of women ages, 18 to 64, 7 in 10 (71%) have delayed getting a pap test – the screening that looks for cervical precancers/cell changes.

Implication:

"Racial and ethnic minorities, rural residents, sexual and gender minorities, and those with limited English proficiency often face cultural, economic, and geographical factors that preclude them from obtaining critical health screenings, including Pap and HPV tests," said Brooke Story, worldwide president of Integrated Diagnostic Solutions for BD. "Since January is Cervical Cancer Awareness Month, there is no better time to analyze women's sentiment around such screenings. The survey results underscore that lack of knowledge is one of the biggest barriers to receiving timely screening. We need more patient-centered communications to educate everyone, especially marginalized and underserved groups, and provide greater access to critical diagnostic tools and services."





Questions?

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